

The London 2012 Business Network

Opportunities from London 2012

BULLETIN #24 – 20 July 2010

Opportunity



Opportunity Title	Personal Protective Equipment for London 2012
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd.
Website	www.london2012.com
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Services
Estimated contract value (GBP)	Not disclosed
Description	About the Opportunity: In the summer of 2012 the Olympic and Paralympic Games come to London. They will have an enormous impact on the city, the country and even the planet. The London 2012 bid promised a memorable occasion that will make a positive impact before, during and beyond the main event.
	The 2012 Olympic Games and Paralympic Games will take place between 27 July 2012 and 9 September 2012. However, both prior to and during the games starting there will be a requirement for Personal Protective Equipment to maintain safety. LOCOG is looking for the following items: - Hi-Visibility Vests (Compliant to EN 471, Class 2- Yellow Vests - multiple sizes) - Hi-Visibility Jackets (Compliant to EN 471, Class 2- Yellow Jackets - multiple sizes)

- Safety Helmets (Compliant to EN 397 - White)
- Safety Footwear (Safety Boots. Compliant to EN 345 or EN 20345 - multiple sizes)
- Safety Glasses (Compliant to EN 166)

In addition to the following LOCOG may request printing on the vests and jackets as follows:

- Category A - Written slogan- on both sides- one colour
- Category B - Parlympic logo printed on both sides only- One Colour
- Category C - Olympic logo printed on both side only- One Colour
- Category D - Parlympic and Olympic logo printed on both sides- 2 Colours

PLEASE NOTE THIS IS AN OPPORTUNITY FOR A SINGLE SUPPLIER
- WE ARE NOT PLANNING TO SPLIT THIS CONTRACT INTO LOTS.

Should you be a supplier interested in being a part of London 2012 but are not willing or able to deliver contracts of this size and profile there may be opportunities for you to work for the Tier 1 supplier(s) as a Tier 2 service provider. We will be working with the Tier 1 suppliers to determine how they can make business opportunities accessible to small and medium sized organisations. This will offer small and medium sized organisations the potential to work with the Tier 1 supplier(s) as sub-contractors or suppliers (Tier 2 suppliers). This will form a key part of our Tier 1 supplier selection process.

In addition, this process will provide you with the opportunity to become an official London 2012 sponsor. The Games present companies with an unprecedented partnership opportunity in the UK; through the acquisition of marketing and sponsorship rights, they offer the chance to showcase expertise and capability, delivering significant business benefits to your organisation on the back of one of the most powerful brands in the world. As one of LOCOG's commercial partners, you will contribute towards the success of an inspirational event that leaves a lasting legacy. At the same time, you will enjoy an exclusive and valuable bundle of sponsorship rights, opportunities and support available only to LOCOG's official partners.

ADDITIONAL INFORMATION

The following documents have been selected to provide you with relevant information:

- LOCOG Sustainable Sourcing Guide

(Downloadable from
<http://www.london2012.com/documents/locog-publications/sustainable-sourcing-code.pdf>)
- Open - The LOCOG Diversity and Inclusion Strategy
(Downloadable from <http://www.london2012.com/get-involved/jobs/working-for-locog/diversity-and-inclusion.php>)

About the buyer's selection process:

Responses to these questions will be evaluated and a short list of potential suppliers deemed capable of fulfilling LOCOG's requirements will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, will be most capable of fulfilling LOCOG's requirements as set out in this opportunity.

LOCOG reserves the right to issue a Pre-Qualification Questionnaire (PQQ) to short listed suppliers and invite them to provide further evidence in support of their responses. A response to this opportunity does not mean that you will automatically receive an Invitation to Tender document. The PQQ will be used to determine a 'Bidder List'.

Suppliers on the Bidder List will be issued with an Invitation to Tender (ITT), together with further details of LOCOG's requirements. No feedback will be provided to those applicants not invited to proceed further in the procurement process.

The first phase in the ITT process will be for the bidders to submit their base proposals. These proposals will be evaluated against criteria provided with the ITT and supplier(s) will be invited to present their proposals and participate in a technical interview. LOCOG may require a multi-round interview process in order to fully evaluate and test supplier(s) proposals.

Successful supplier(s) will be notified.

About the buyer:

The London Organising Committee of the Olympic Games and Paralympic Games Ltd (LOCOG) is inviting expressions of interest from organisations interested in providing Flags to London 2012 and the Olympic venues.

LOCOG is committed to demonstrating leadership in sustainable development and ensuring that the Games and its operations are managed in a way that is environmentally sound, economically viable, and socially responsible.

Bidders should note that it is planned to use electronic

procurement for this opportunity.

Delivery point East London, Greater London, South East England and other major cities in the UK

Business Categories 1. Workwear and protective equipment
2. Protective clothing - industrial

CompeteFor response deadline 03/08/2010 15:00

Estimated tender close date 09/09/2010

Estimated contract award date 29/10/2010

Estimated contract start date 01/12/2010

In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being short / bidder listed.

Additional information for bidders Include any special notes for bidders

CompeteFor is a web-brokerage tool. The advertisement of LOCOG opportunities does not constitute the start of a tendering process, but an Expression of Interest only.

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity partially or completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.